Valuation And Dealmaking Of Technology Based Intellectual Property Principles Methods And Tools

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In Valuation and Dealmaking of Technology-Based Intellectual Property, author Richard Razgaitis answers these questions and more, offering updated and complete coverage of the issues, methods, and art of valuing and pricing "early-stage" technologies.

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Valuation and Dealmaking of Technology-Based Intellectual Property: Principles, Methods and Tools, 2nd Edition | Wiley. This indispensable tool provides readers with complete coverage of the issues, methods, and art of valuing and pricing of early-stage technologies including backgrounds in the core concepts, sources of value, methods of valuation, equity realizations, and negotiation strategies.

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Valuation and Dealmaking of technology-based intellectual property

A completely revised, updated, and expanded edition of Razgaitis’s Early–Stage Technologies: Valuation and Pricing, this new volume presents a comprehensive approach to determining the future of new technologies based on technology rights, risk assignment, the art of deal–making, and deal economics.

In Valuation and Dealmaking of Technology-Based Intellectual Property, author Richard Razgaitis answers these questions and more, offering updated and complete coverage of the issues, methods, and art of valuing and pricing "early-stage" technologies.

Guiding licensing executives through world class techniques on how to transform a technology opportunity into a reason based valuation and consummated license/sale, Valuation and Dealmaking of Technology Based Intellectual Property provides the critical guidance licensing professionals need.

This indispensable tool provides readers with complete coverage of the issues, methods, and art of valuing and pricing of early-stage technologies including backgrounds in the core concepts, sources of value, methods of valuation, equity realizations, and negotiation strategies.

Fundamentals of technology and business valuation. Topics: The difficult and uncertain process of valuing IP and why it is important; Different valuation techniques; Learning outcomes: Understand the importance of valuation of new technologies and companies. Develop skills in identifying and utilizing the most appropriate valuation techniques

A complete guide to technology risk management, valuation, and pricing, providing readers with backgrounds in the core concepts, sources of value, methods of valuation, equity realizations, and negotiation strategies. Based on the author's real-world experiences, the second edition has been greatly revised and expanded.

I am a writer and consultant in the area of technology valuation. This site contains general professional information about me as well as supplemental content for my books, especially the 2009 Valuation and Dealmaking of Technology-Based Intellectual Property. It also contains descriptions of my consulting work and approach, and contact information. Finally, there is a section devoted to ...
The value of a technology to a buyer (licensee) depends upon how it is to be commercially employed, taking into account the cost of development, the time the technology takes to generate returns, the extent of such financial returns, and the risk involved in the process.

**Pricing the Intellectual Property of Early-Stage ...**

These deals helped the technology, media and telecommunications sector make up the biggest chunk of July dealmaking volumes -- almost $45 billion and counting. That total was boosted on Tuesday when

**U.S. Dealmaking Heads for Best Month of 2020 After ...**

Jamie Munro and Helen Dowden. Intense competition within oncology dealmaking shows little sign of abating; the total projected value of deals signed in 2018 was more than 50% higher than in 2017 (Fig. 1) and, just days into 2019, two of the leading oncology companies—Bristol-Myers Squibb (BMS) and Celgene—announced their intent to combine operations in a deal valued at $74 billion.

**Oncology dealmaking trends | BioPharma Dealmakers**

As members of the Harris Williams Technology, Media & Telecom (TMT) Group share here, their transaction activity in the second quarter—during the initial onslaught of COVID-19—was facilitated by a heightened focus on three essential areas: engaging high-potential buyers early, driving valuation in a volatile financing market, and fostering ...  

**Optimizing the Outcome: Dealmaking in TMT During COVID-19 ...**

A big part of Powell's role is expanding its technology-investment practice. So far, he has been assessing data centers and telecom companies, among other businesses, as possible investments.

**Meet the Rising Stars of Wall Street in investing, trading ...**

While much of the M&A market has cooled given the extraordinary circumstances imposed by the Covid-19 pandemic, dealmaking in some areas, including life sciences and technology, has continued to see strong interest as private capital seeks to fund innovative companies helping to forge a new path forward for the world economy.

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